

[Date]

The Hon Mrs Rita Lau  
Secretary for Commerce and Economic Development  
Hong Kong, China

Dear Secretary

I have the honour to refer to the signature on this date of the *New Zealand – Hong Kong, China Closer Economic Partnership Agreement* (“the CEP”). I have the further honour to refer to the following understandings reached by the Governments of New Zealand and Hong Kong, China during the CEP negotiations.

One year after the entry into force of the CEP, New Zealand and Hong Kong, China will review their commitments in respect of ‘independent service suppliers’ and ‘installers or servicers’ made in accordance with Article 4 (Grant of Temporary Entry) of Chapter 14 (Movement of Business Persons), with a view to positively considering whether additional commitments can be made in order to further facilitate trade in services between the Parties, taking due account of their respective laws, policies and domestic circumstances.

If the above is acceptable to the Government of Hong Kong, China, I have the honour to propose that this letter and your letter of confirmation in reply to that effect will constitute an arrangement between our two Governments, which will enter into effect on the date on which the CEP enters into force.

Yours sincerely

The Hon Tim Groser  
Minister of Trade  
New Zealand

[Date]

The Hon Tim Groser  
Minister of Trade  
New Zealand

Dear Minister

I have the honour to acknowledge receipt of your letter of today's date, which reads as follows:

*"I have the honour to refer to the signature on this date of the New Zealand – Hong Kong, China Closer Economic Partnership Agreement ("the CEP"). I have the further honour to refer to the following understandings reached by the Governments of New Zealand and Hong Kong, China during the CEP negotiations.*

*One year after the entry into force of the CEP, New Zealand and Hong Kong, China will review their commitments in respect of 'independent service suppliers' and 'installers or servicers' made in accordance with Article 4 (Grant of Temporary Entry) of Chapter 14 (Movement of Business Persons), with a view to positively considering whether additional commitments can be made in order to further facilitate trade in services between the Parties, taking due account of their respective laws, policies and domestic circumstances.*

*If the above is acceptable to the Government of Hong Kong, China, I have the honour to propose that this letter and your letter of confirmation in reply to that effect will constitute an arrangement between our two Governments, which will enter into effect on the date on which the CEP enters into force."*

I have the further honour to confirm that the above reflects the understandings reached by the Governments of Hong Kong, China and New Zealand during the CEP negotiations and that your letter and this letter in reply will constitute an arrangement between our two Governments, which will enter into effect on the date on which the CEP enters into force.

Yours sincerely

The Hon Mrs Rita Lau  
Secretary for Commerce and Economic Development  
Hong Kong, China