

(以下附錄節錄自中華人民共和國中國進出口商品交易會的網站，全文可參閱
<https://www.cantonfair.org.cn/zh-CN/posts/886087262256091136>)

附錄

第 138 届广交会进口展招展通告

中国进出口商品交易会，又称广交会，创办于 1957 年，每年春、秋两季在广州举办，是中国目前历史最长、规模最大、商品种类最全、到会采购商最多且分布国别地区最广、成交效果最好、信誉最佳的综合性国际贸易盛会。第 137 届广交会于 2025 年 4 月 15 日至 5 月 5 日在广州分三期举办，展览面积 155 万平方米，超 3.1 万家企业线下参展，展位数近 7.3 万个，共有来自 219 个国家和地区的近 29 万名境外采购商到会，较第 135 届广交会（2024 年春季广交会）同比增长 17.3%；线上参会境外采购商 527,185 人，来自全球 229 个国家和地区。参展企业店铺累计访问量 437.37 万次。

为扩大进口、促进贸易平衡，自第 101 届起，广交会设立进口展，帮助国际企业拓展商机。经过 37 届的发展，已累计吸引超 110 个国家地区的 18,000 多家次境外企业参展，包括众多国家和地区展团及全球优质知名企业。第 137 届广交会进口展共有来自 50 个国家和地区的 700 多家企业参展。

第 138 届广交会进口展现已开放展位申请，诚邀优质国际企业参展，共享环球商机。具体招展事宜通告如下：

一、展出时间

第 138 届广交会计划于 2025 年 10 月 15 日开幕。

第一期：2025 年 10 月 15 日—19 日

第二期：2025 年 10 月 23 日—27 日

第三期：2025 年 10 月 31 日—11 月 4 日

撤换展期：2025 年 10 月 20—22 日、10 月 28—30 日

二、展出地点

中国进出口商品交易会展馆（中国广州市海珠区阅江中路 382 号）。

三、参展展品

第一期：电子消费品及信息产品、家用电器、汽车配件、照明产品、电子电气产品、五金、工具。

第二期：日用陶瓷、家居用品、餐厨用具、家居装饰品、节日用品、礼品及赠品、玻璃工艺品、工艺陶瓷、钟表眼镜、园林用品、编织及藤铁工艺品、建筑及装饰材料、卫浴设备、家具。

第三期：家用纺织品、地毯及挂毯、男女装、内衣、运动服及休闲服、裘革皮羽绒及制品、服装饰物及配件、纺织原料面料、鞋、箱包、食品、体育及旅游休闲用品、医药保健品及医疗器械、宠物用品、浴室用品、个人护理用品、办公文具、玩具、童装、孕婴童用品。

参展展品范围详见官网：<https://cief.cantonfair.org.cn/html/cantonfair/cn/exhibitor/2012-09/24864.shtml>。

四、展位价格及配套

广交会进口展线下展展位类型分为**光地**和**标摊**两类，展位价格及配套如下：

（一）光地展位。

第一期：26,000 元人民币/9 平方米；

第二期：23,000 元人民币/9 平方米；

第三期：23,000 元人民币/9 平方米；

最少预定面积 36 平方米。光地展位由参展企业在符合大会规定的前提下自行设计，并委托广交会特装施工服务商进行搭建，大会将提供经认证的展位搭建商名单。

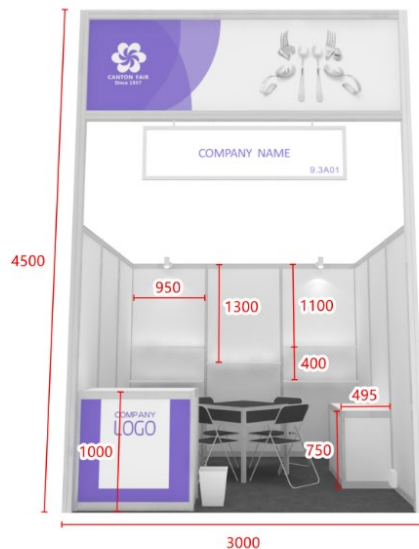
（二）标摊展位。

第一期：30,000 元人民币/个/9 平方米；

第二期：27,000 元人民币/个/9 平方米；

第三期：27,000 元人民币/个/9 平方米；

标摊展位由大会统一搭建，并提供配套展具，基本配置包括围板、正面发光灯箱、灯箱楣板、地毯、射灯、插座、隔板、报到台、地柜、洽谈桌、折叠椅。



（标摊展位示例）

*最不发达国家参展政策

为支持联合国公布的最不发达国家（LDC）发展对华贸易，每届广交会进口展为最不发达国家提供 8 个免费展位，先到先得，安排完即止。其中，对由 LDC 政府机构直接组织的展团，免费展位申请上限为每届 4 个展位，每个国家申请多个免费展位不连续超过 4 届；对 LDC 一般参展商，每届 1 个免费展位。

最不发达国家名单以联合国官网公布为准，参考网址：

<https://unctad.org/topic/least-developed-countries/list>

（三）广交会线上平台。

广交会线上平台(www.cantonfair.org.cn)是集展示搜索、供采对接、沟通洽谈等服务为一体的贸易促进线上平台，全年 365 天x24 小时不间断常态化运行。线上平台提供全媒体展示、

展商展品查询、即时沟通、在线洽谈、会议活动、采购商注册、供采对接、虚拟展馆、在线客服等功能，支持 web 端浏览使用。

欢迎参展企业购买广交会线上平台套餐服务，开通账号即可上传展品、与客户线上沟通等。如需购买请联系主办方。

五、配套商机

每届广交会举办各类配套贸易活动，帮助企业精准对接客户，开拓市场，把握行业动态，提升品牌知名度。**欢迎进口展参展企业积极报名参与。**

（一）国际贸易促进活动。

开展期间，广交会举办形式多样的国际贸易促进活动，包括：供采对接会、政策解读会、展团开馆仪式等，助力参展企业提升合作洽谈效率，扩大品牌宣传，捕捉最新市场动态与政策导向。

（二）“贸易之桥”供采对接系列活动。

为助力企业拓市场、拿订单，广交会突破展会现场看样、对接成交的传统模式，配合线上平台运营，全年高质量常态化举办“贸易之桥”供采对接系列活动，为展客商提供“屏对屏”

“面对面”“面对屏”“屏对屏与面对面相结合”等四种形式对接服务，为供采双方搭建全天候高效对接平台。

（三）广交会设计创新奖。

广交会每年评选一次设计创新奖，以“树立品质标杆，引导设计创新”为宗旨，甄选兼具设计和商业价值的前沿精品，通过广交会平台充分展现创新价值、提升品牌传播，助力贸易高质量发展。获奖企业可获得在广交会设计廊进行实物展示、广交会官网线上展示、官方境内外渠道宣传等权益。

（四）会议论坛活动。

开幕期间，广交会将围绕企业、行业需求举办系列会议论坛活动，提供系列高品质资讯，助力企业把握市场热点、了解行业动态，充分挖掘潜在商机，达成高效高质合作。

（五）好宝好妮探广交活动。

开幕期间，广交会开展好宝好妮探广交活动，通过抖音国际版等平台直播探馆，宣传广交会亮点，企业可以进行产品推介、工艺展示、新品发布等，向全球潜在专业采购商展示企业风采和实力，助力企业开拓市场。

（六）媒体宣传报道。

展会期间，权威境内外媒体驻会报道，助力企业宣传，扩大知名度，凸显广交会引领力、传播力和影响力。

六、参展申请

（一）申请条件。

1. 参展商须为根据适用法律在中国大陆以外的国家或地区合法注册公司，且须提供公司注册证书复印件（须加盖公司印章）或其他有效证明文件。

2. 在参展商报名时提交有关材料并经展会方书面确认的情况下，参展商的总公司/子公司/合资伙伴/代表处等与参展商有实质性法律关系的企业可共同参展，且须提供有关证明文件和授权材料。

3. 参展展品须属于《广交会进口展参展展品范围》范围。

（二）申请方式。

企业可以直接向中国对外贸易中心报名参展，也可以通过与中国对外贸易中心签约合作的招展机构（详见广交会进口展官网）报名参展。

中国对外贸易中心：

电话：境外 (+8620)28-888-999；境内 4000-888-999

传真：0086-20-89138550

邮箱：import@cantonfair.org.cn

官网：<https://cief.cantonfair.org.cn/cn/international/>

（三）参展流程。

1. 请联系工作人员，提交相关资质材料。包括：

（1）公司注册证书复印件（营业执照）；

（2）企业及产品简介；

（3）原产地证明/境外品牌注册证书/境外品牌方关联关系证明/参展授权书等材料。

2. 提交参展申请材料。参展企业填写参展申请表、参展条款、线上参展责任书等参展申请材料并加盖公章（填写前请先与大会确认参展资格）。

3. 缴纳参展费用。大会发出付款通知书后，参展企业需按时缴纳足额参展费用。企业缴足全额服务费视为最终获得参展资格，已缴费用原则上不予退款。

4. 易捷通系统注册。首次参展的新企业需注册易捷通账户。
<https://intl.cantonfair.org.cn/#/importLogin>


5. 筹展、参展。

（四）申请起止时间。

即日起至 2025 年 8 月 15 日。

下载附件

 第 138 届中国进出口商品交易会进口展参展申请表、参展条款.pdf

 第 138 届广交会进口展招展通告.pdf

 Welcome to Participate in the International Pavilion of the 138th China Import and Export Fair.pdf

 Application Form of the 138th Canton Fair International Pavilion.pdf

参展申请表

第 138 届中国进出口商品交易会进口展

组展单位：中国对外贸易中心

展览日期：2025 年 10 月 15 日-11 月 4 日

展览地点：中国进出口商品交易会展馆

展馆地址：中国广州市阅江中路 380 号

请清晰、完整填写全部内容。贵司所提供的资料将被录入到展览会刊中。申请表的公司名称应与公司注册证书以及展位楣板的名称保持一致。申请表必须由申请公司负责人签字并盖章，通过电子邮件、传真或邮寄方式发给组展单位，电子扫描件或传真件与原件具有同等法律效力。

参展公司信息（*为必填项）

*参展公司名称：_____

*参展公司地址：_____

*市/镇：_____省/州：_____ *邮编：_____ *国家/地区：_____

*参展方式：☐非授权，直接参展。

☐授权参展。授权公司/品牌持有方名称：_____

*参展楣板名称（英文，公司简称或品牌名称）：_____

*联络人：_____ ☐先生 ☐女士 *职位：_____ *电子邮箱：_____

*电话：_____ *传真：_____ *网址：_____

*公司类型：☐生产商 ☐经销商 ☐批发商 ☐零售商 ☐进出口商 ☐其他_____（请注明）

*在中国内地有无分支机构或代理公司：☐无

☐有分支机构 ☐有代理公司，请注明：_____

参展展品信息

参展展品范围必须属于《第 138 届中国进出口商品交易会进口展展品目录》。展品及用于现场展示的图文资料中，不得含有涉嫌知识产权侵权的产品。凡在展览现场因涉及侵权事宜而引发的任何法律纠纷，所有责任和后果由参展商自行承担。组展单位有权根据参展公司的展品进行相应的展位安排。

展期	展品	申请展位数量
第一期 10 月 15 日至 19 日	电子家电： <input type="checkbox"/> 电子消费品及信息产品 / <input type="checkbox"/> 家用电器	<input type="checkbox"/> 标摊 <input type="checkbox"/> 光地 ___个*9 平方米
	车辆两轮车： <input type="checkbox"/> 汽车配件	
	照明电气： <input type="checkbox"/> 照明产品 / <input type="checkbox"/> 电子电气产品	
	五金工具： <input type="checkbox"/> 五金 / <input type="checkbox"/> 工具	
第二期 10 月 23 日至 27 日	家庭用品： <input type="checkbox"/> 日用陶瓷 / <input type="checkbox"/> 家居用品 / <input type="checkbox"/> 餐厨用具	<input type="checkbox"/> 标摊 <input type="checkbox"/> 光地 ___个*9 平方米
	礼品及装饰品： <input type="checkbox"/> 家居装饰品 / <input type="checkbox"/> 节日用品 / <input type="checkbox"/> 礼品及赠品/ <input type="checkbox"/> 玻璃工艺品 / <input type="checkbox"/> 工艺陶瓷 / <input type="checkbox"/> 钟表眼镜/ <input type="checkbox"/> 园林用品 / <input type="checkbox"/> 编织及藤铁工艺品	
	建材家具： <input type="checkbox"/> 建筑及装饰材料 / <input type="checkbox"/> 卫浴设备 / <input type="checkbox"/> 家具	
第三期 10 月 31 日至 11 月 4 日	家用纺织品： <input type="checkbox"/> 家用纺织品 / <input type="checkbox"/> 地毯及挂毯	<input type="checkbox"/> 标摊 <input type="checkbox"/> 光地 ___个*9 平方米
	时尚： <input type="checkbox"/> 男女装 / <input type="checkbox"/> 内衣 / <input type="checkbox"/> 运动服及休闲服 / <input type="checkbox"/> 裘革皮羽绒及制品 / <input type="checkbox"/> 服装饰物及配件 / <input type="checkbox"/> 纺织原料面料 / <input type="checkbox"/> 鞋 / <input type="checkbox"/> 箱包	
	食品健康休闲： <input type="checkbox"/> 食品 / <input type="checkbox"/> 体育及旅游休闲用品 / <input type="checkbox"/> 医药保健品及医疗器械/ <input type="checkbox"/> 宠物用品 / <input type="checkbox"/> 浴室用品 / <input type="checkbox"/> 个人护理用品 / <input type="checkbox"/> 办公文具	
	玩具及孕婴童： <input type="checkbox"/> 玩具 / <input type="checkbox"/> 童装 / <input type="checkbox"/> 孕婴童用品	

参展流程

填写本参展申请表，连同公司注册证书、参展授权书（若为授权参展必须提供），提交至组展单位→组展单位审核资料→审核通过后组展单位或指定代理商发付款通知书→参展企业按时足额支付款项

展位申请及付款

展位费以人民币结算，如参展商通过外币支付展位费用，则以付款通知书中规定的汇率折算成外币。如款项到账后有短差，参展商应根据组展单位要求即时补齐差价。组展单位有权根据实际情况对展位面积略做调整。

申请期数	展位类别	展位价格	数量	展位费
第一期	标摊（9 平方米/个）	30000 元人民币/个/9 平方米	个	元人民币
	光地（36 平方米起）	26000 元人民币/个/9 平方米	个	元人民币
第二、三期	标摊（9 平方米/个）	27000 元人民币/个/9 平方米	个	元人民币
	光地（36 平方米起）	23000 元人民币/个/9 平方米	个	元人民币

注：参展公司应于收到组展单位或组展单位指定的招展合作机构的付款通知书（传真件有效）后 5 个工作日内向指定账户支付 100% 的展位费总额，经组展单位确认到账后，则视为成功申请的参展商；逾期付款视为申请企业自行退出参展，组展单位可按《第 138 届中国进出口商品交易会进口展参展条款》中 5.4 处理申请企业已付的款项及展位。

参展申请资质要求

- 参展商须为根据适用法律在中国大陆以外的国家或地区合法注册公司，且须提供公司注册证书复印件（须加盖公司印章）及其他有效证明文件。在参展商报名时提交有关材料并经展会方书面确认的情况下，参展商的总公司/子公司/合资伙伴/代表处等与参展商有实质性法律关系的企业可共同参展，且须提供有关证明文件和授权材料。
- 参展企业及产品须严格遵守《中国进出口商品交易会进口展参展条款》相关规定。

参展承诺

我公司兹同意本申请表经组展单位确认后，与《第 138 届中国进出口商品交易会进口展参展条款》、《第 138 届中国进出口商品交易会进口展参展手册》及有关增订条款，成为有效的参展申请。我司保证严格遵守展会所有的参展条款和展览规定，并完全接受组展单位对展位使用管理情况的检查和监管，同时对参展做以下郑重承诺：

- 1、我司承诺按实名制报名、备案登记及参展。
- 2、我司承诺所有提交参展资料的真实、合法、有效性，包括但不限于公司注册证书等文件。
- 3、我司承诺展出的展品完全符合《第138届中国进出口商品交易会进口展展品目录》范围。
- 4、我司承诺展会期间的所有宣传品（包括展位楣板、LOGO、海报、宣传册、名片等）都和报名参展时提交的资料相一致。
- 5、我司承诺在展会期间的展样品消耗或留购均符合中国海关的监管要求，并接受海关和大会监督。
- 6、我司承诺所有展品、展品包装、宣传品及展位的其他展示部位等方面均没有侵犯他人的知识产权。一旦发生被投诉侵权，我司愿意接受广交会投诉接待站按照广交会涉嫌侵犯知识产权的相关办法进行处理。
- 7、我司承诺遵守《中国进出口商品交易会展位使用管理办法》，不得以任何形式违规转让或转租（卖）、出借、空置全部或部份展位。
- 8、我司明白本申请表的资料将存储于组展单位的资料库内，供组展单位或其指定机构作为推广广交会及其他贸易拓展用途。我司同意组展单位及其指定机构不需为任何错漏负责。
- 9、组展单位有权随时对我司参展进行核查，我司如出现违背展会参展条款、用户服务协议和展览规定等广交会有关规定的行为，将保证承担完全责任，并无条件接受组展单位的处理结果，包括但不限于封闭本届展位，取消本届以及今后的参展资格，删除相关内容，停止/终止服务，封禁账户，已交参展费用不予退还，没收参展证件，在广交会网站及有关刊物刊登违规信息等处罚措施。

负责人姓名（正楷）：_____

签名：_____

公司盖章：_____

日期：_____

第 138 届中国进出口商品交易会进口展参展条款

1、定义

1.1 除本条款特别注明外，下述词语定义如下：

1.1.1 “展览会”指第 138 届中国进出口商品交易会（广交会）进口展。

1.1.2 “组展单位”指中国对外贸易中心。

1.1.3 “参展商”指向组展单位申请参加展览会并获组展单位确认可在展览会展出的公司或机构（以下统称为公司）。

1.1.4 “展览场地”指举办展览会的场地以及广交会官网（www.cantonfair.org.cn）。

1.1.5 “不可抗力”指地震、台风、水灾、战争、社会骚乱、罢工、示威游行、恐怖活动或威胁、进口限制、政府干预及其他非组展单位所能控制的、不可预见并对其发生和后果不能防止或避免的、致使直接影响本条款约定之展览会不能如期举办的所有事件。

1.2 本条款有关时间的描述（如日期、工作日、天数等）均以北京时间（UTC+8）为标准。

1.3 为方便阅读而加注在本条款中的任何标题，并不影响本条款的结构和效力。

2、参展申请

2.1 申请者资格及对展出产品的要求

2.1.1 参展商须为根据适用法律在中国大陆以外的国家或地区合法注册公司，且须提供公司注册证书复印件（须加盖公司印章）或其他有效证明文件。非英文或中文版本的公司注册证书，须提供中文或英文翻译件。在参展商报名时提交有关材料并经展会方书面确认的情况下，参展商的总公司/子公司/合资伙伴/代表处等与参展商有实质性法律关系的企业可共同参展，且须提供有关证明文件和授权材料。

2.1.2 如申请者委托中国大陆分支机构或第三者（正式代理或分销商）参展，须以书面形式向组展单位或组展单位指定的代理商提出申请，并提供授权参展书或品牌使用授权书。

2.1.3 展出产品须属于《第 138 届中国进出口商品交易会进口展展品目录》（以下简称《进口展展品目录》）范围。

2.1.4 鉴于广交会具有看样成交的贸易特性，进口展只接受拥有实体产品的企业或机构参展。

2.2 上述 2.1 条款涉及的所有证明材料均须于参展申请时一并提交，组展单位有权决定是否接受参展申请，并无须披露不接受的理由。

2.3 申请者一旦提交参展申请表，即视为申请者接受本参展条款的所有内容，本参展条款对申请者具有法律约束力。

2.4 组展单位可随时要求参展商出示最新的公司注册证书、名片、产品目录或可能要求的其他文档或材料，以证明参展商符合申请者资格。

2.5 申请者须确保所提交所有参展资料的真实、合法、有效性，包括但不限于公司注册证书以及参展授权书等文件。

3、展位分配

3.1 组展单位会尽量按照展品的类别及展览会的情况分配展位。

3.2 组展单位有权决定展位分配，并无须做出任何解释。

3.3 组展单位或组展单位指定的代理商以发出付款通知书的方式通知参展商参展许可。

3.4 在任何时候，组展单位或组展单位指定的代理商出于重要原因或安全考虑，有权改动展位的尺寸，调整展位的位置，以及做出展览场地布局方面的结构调整。如果上述措施导致展位面积缩小，将退回已缴纳的展位费与现有面积的差额（不计利息）。除此外参展商不能以此为理由向组展单位或组展单位指定的代理商追讨任何损失赔偿或要求退款。

4、参展费用与付款

4.1 展位费分为光地与标摊（9 平方米）两种收费标准。光地为参展商自行搭建的展位，最少 36 平方米，不足 1 平方米的按 1 平方米计。参展商依据当届《中国进出口商品交易会进口展参展手册》（以下简称《进口展参展手册》）申请或订购的相关服务，按该手册的要求办理费用支付与结算，不计入展位费。

4.2 参展费用以人民币结算，如参展商通过外币支付，则以付款通知书中规定的汇率折合外币。

4.3 展位费付款时间

参展商应按以下规定时间按时将款项支付至指定的账户：应于收到组展单位或组展单位指定的分代理商的付款通知书（传真件有效）后 5 个工作日内向指定账户支付 100% 的展位费总额。

4.4 延迟付款：若参展商未能于本条款约定之付款期限内支付应付展位费，即为延迟付款。由于参展商延迟付款造成了组展单位或组展单位指定的代理商的经济损失，由参展商承担。若参展商延迟付款超过 5 个工作日的，组展单位或组展单位指定的代理商有权终止本条款，并将相应的租用展位转给第三方。参展商已交予组展单位或组展单位指定的代理商的所有参展费用（包括展位费及其它费用），组展单位或组展单位指定的代理商概不退还。此情况下条款终止时即视同参展商退出参展。

4.5 注意事项

4.5.1 上述 4.3、4.4 款所涉及的应付款时间是指到账日。

4.5.2 到账日以款项到达组展单位或组展单位指定的代理商银行账户为准。

4.5.3 参展商应负责支付银行汇款所产生的银行费用，不得在应付参展费中抵扣。付款银行与账号见付款通知书。

4.5.4 参展商付款后应及时将银行汇款单传真给组展单位或组展单位指定的代理商指定联系人，保留所有银行汇款单正本或复印件并带至展览会指定地点换取参展发票。

5、退出参展

5.1 退出参展包括退出已由组展单位或组展单位指定的代理商确认的全部或部分展位的参展（下同）。

5.2 由于组展单位或组展单位指定的代理商过失而造成展览会取消的，参展商有权要求组展单位或组展单位指定的代理商退还已交纳予组展单位或组展单位指定的代理商的所有参展费及其它服务费用（不计利息）。

5.3 除上述 5.2 款约定外，在展览会首日开幕以前参展商退出参展须向组展单位或组展单位指定的代理商提出书面申请，组展单位或组展单位指定的代理商有权将已交纳的展位费（就所退展位而言）作为违约金。

5.4 除上述 5.2 款约定外，以任何理由（如因签证、展品运输延迟、展品清关延误、展品侵权等）退出参展的，已交纳予组展单位或组展单位指定的代理商的所有展位费用及其它费用，组展单位或组展单位指定的代理商概不退还，且组展单位或组展单位指定的代理商有权终止本条款，并可将相应的展位转给第三方。因退出参展给组展单位或组展单位指定的代理商造成损失的，如违约金不足以弥补该损失，参展商应负全面赔偿之责任。

5.5 展览会首日开幕 1 小时后，如果展位内无展品陈列、展示或无参展商指定人员，此情况下视同参展商退出参展，适用上述 5.4 条款的规定。

6、展位使用

6.1 未经组展单位书面同意，参展商不得转让、转租、出借、空置展位，或与第三者共同使用全部或部分展位。

6.2 未经组展单位书面同意，参展商不得在展位之外的任何区域展示展品或派发宣传资料、礼品等，不得擅自摄影、录音、录像、转播及广播，同时，也不得在其展位展示或派发其他第三者的产品、宣传资料、礼品等，也不得在展览场地内以任何形式陈列、展示、宣传任何其他展览会的资料及为该展览会进行任何形式的宣传活动。如参展商违反本款约定，组展单位有权移走其展位内及展览场地内的展品或相关资料。

6.3 参展商因签证理由不能派人参展，必须在征得组展单位或组展单位指定的代理商书面同意的情况下，才可委托第三者参展或使用租用展位，而该第三者必须持参展商委托书并与组展单位或组展单位指定的代理商签署有关文件以确认其接受本条款约定的所有条款。

6.4 禁止做任何违反中国法律或违背公序良俗的宣传。

6.5 禁止在展览场地零售或现金销售展品。

6.6 无论是投诉他人侵权或被人指控侵权，参展商都必须遵守组展单位有关保护知识产权的规定。

6.7 未获得组展单位书面同意不得改动展位。

6.8 违反本款上述规定的，组展单位有权酌情限制参展商或其有关人员入场、有权移走违规之展品，甚至封闭违规之展位，并有权永久取消违规企业的参展资格，损失一概由参展商承担；违反中国法律或违背公序良俗的，组展单位将保留追究参展商法律责任的权利。

7、展出展品

- 7.1 展出展品必须不违反中华人民共和国专利法、著作权法、商标法、反不正当竞争法等相关法律法规之规定，不超出本条款约定之展品范围，且已于参展申请表中填报。
- 7.2 如果展品涉嫌知识产权侵权，按本展览会保护知识产权的相关规定进行处理。
- 7.3 组展单位有权移走展品范围之外的一切产品，除非它们为展品的必备辅助物件、宣传品或免费礼品。
- 7.4 参展商的展品运输可交由组展单位和组展单位所推荐的展品承运商负责，也可自行组织运输。组展单位和组展单位对所推荐的承运商不负任何责任，仅提供相关咨询服务，展品货运仍需参展商自行与承运商联系。
- 7.5 如果因法律规定或其他原因导致展品不能进口，或未能及时抵达展览场地等情况，均属于参展商本身需要承担的风险，参展商仍有支付全部参展费用的义务。
- 7.6 未经中华人民共和国海关同意，参展商不得擅自将未清关的展品带出展览场地。
- 7.7 经中华人民共和国海关同意，售与国内公司或免费赠送国内公司的展出展品，撤展后必须按中华人民共和国海关规定办理进口手续，并交纳关税等税收，未办妥进口手续之前，参展商不得将展出展品擅自移出展览场地或中华人民共和国海关指定之监管地点。
- 7.8 弃置的展出展品、保税进口的展位搭装材料及其它物品必须提前向组展单位和组展单位推荐之展品承运商申报，撤展时参展商不得随意处置，必须送交展品承运商转交中华人民共和国海关处置。
- 7.9 除已办妥进口手续之展品、弃置之展品、经中华人民共和国海关批准之免费礼品或宣传品外，其他展出展品在撤展后必须打好包，交给展品承运商统一搬运至中华人民共和国海关指定的监管地点，统一办理回运出境手续。

8、参展商的通行

- 8.1 在参展商足额付清展位费后，组展单位才会授予参展商每 9 平方米展位 3 张免费的参展商证。除此外参展商要求的任何额外的证件按照当届《进口展参展手册》的有关规定办理。

9、展位搭建

- 9.1 境外参展商在筹展时间进馆布展前，必须向组展单位和组展单位现场管理人员出示所有展品的海关清单或 ATA 单证册等原件，并提交相关复印件后，方能进馆布展。如未能按要求提供相关文档，组展单位有权阻止参展商进馆布展，损失一概由参展商承担。
- 9.2 所有升级标摊由组展单位指定的主场承建商搭建，光地展位由参展商自行委托经组展单位推荐的施工单位或参展商自带的并经组展单位认可的施工单位搭建。
- 9.3 如参展商自行委托施工单位搭建展位，则参展商对展位设计、搭建和相关的安全、防火工作负全责，并有义务确保展位搭建工作符合当届《进口展参展手册》列明的一切操作要求和技术要求以及政府部门的相关法规规定。
- 9.4 展位设计图纸及参展使用的各类宣传物料中不得出现世界地图、中国地图、中国省市地图等内容。由于地图使用具有严肃的政治性、严密的科学性和严格的法定性，如确需使用地图的，按照中华人民共和国国土资源部颁布的《地图审核管理规定》第六条规定，可直接使用自然资源主管部门提供的具有审图号的公益性标准地图，并在图纸中标注审图号。如需自行绘制国家、省市等区域地图的，应当依法向自然资源主管部门申请地图审核，在通过行政许可、获得审图号后方可使用，并在图纸中标注审图号。
- 9.5 展位设计图纸、参展使用的各类宣传物料及展品中不得出现中华人民共和国国旗、国徽、军旗、军徽等内容。
- 9.6 如参展商在展位设计及参展过程中使用其他国家国旗、国徽、军旗、军徽等标识，则参展商对所使用的他国国旗、国徽、军旗、军徽等标识的准确性与规范性及可能产生的后果承担全部责任。

10、安全与防火

- 10.1 在筹展、展览、撤展期间，参展商有义务确保其一切工作符合《中华人民共和国消防法》和当届《进口展参展手册》的安全与防火条例，并须严格遵守。

11、服务

- 11.1 展览会为参展商提供有关资讯录入与查询、展具出租、仓储运输等方面的多项服务，请详阅当届《进口展参展手册》。
- 11.2 组展单位将推荐展品承运商、施工单位、旅行社等为参展商提供服务，参展商可自行与这些服务单位签订相关服务条款。如由于这些服务单位原因而影响到参展商参展，参展商可向组展单位投诉，组展

单位尽力协助解决，但参展商与这些服务单位的任何经济纠纷及责任均与组展单位无关。

- 11.3 组展单位直接向参展商提供的任何服务专案均视库存情况及展览会现场情况而定，并不保证在任何时候任何情况下都能提供。参展商应参照当届《进口展参展手册》的操作要求及时办理。任何因参展商未按要求及时办理而造成的服务延迟或服务取消，责任由参展商自负。
- 11.4 组展单位会按照参展商的合理要求，协助参展商因参加展览会而申请中华人民共和国入境签证或其他准许入境文件，但不能保证其入境签证或其他准许入境文件获得批准。由此而产生的一切后果由参展商自行承担，参展商不得以此为理由退出参展。

12、资料和信息保护

- 12.1 在遵守资料和信息保护的法律的前提下，组展单位可以为实现其商业目的而处理和使用与参展商相关的资料和信息，也可以为了充分履行所有与条款相关目的而将其资料和信息转交于第三方。

13、损失与责任

- 13.1 组展单位对于由组展单位、其法定代表人或者正式员工对其应负责任的疏忽引起的个人伤害（身体），以及由于组展单位、其法定代表人或者正式员工恶意或严重违反责任所造成的其他损害负责。在这些情况下，组展单位仅赔偿直接损害而不赔偿间接损害。
- 13.2 在展馆开放时间内，参展商应至少安排一名人员留守展位内。组展单位对于由参展商带至展览会的展品或展览场地的设施或装备的损害或损失不负赔偿责任。
- 13.3 参展商对于由其自身、其工作人员或雇员、其代表人和其展位内的展品或其他物件给他人人身或财产造成的损害承担一切赔偿责任。
- 13.4 为确保参展商个人财物、展品及人身安全，组展单位建议参展商就其展位购买适当及足够的保险。
- 13.5 参展商及其雇员、工作人员、委托的施工单位及其雇员因恶意、疏忽或操作不当造成展馆设备和设施的损坏或人员的伤亡，参展商必须承担损失赔偿责任。
- 13.6 参展商因展出违反中华人民共和国相关法律法规之展品或涉嫌侵犯他人知识产权之展品而导致中华人民共和国执法部门处罚的，全部责任均由参展商负责。组展单位有权移走违法或侵权之展出展品，参展商不得因此而向组展单位提出任何损失赔偿要求。
- 13.7 参展商违反中华人民共和国海关相关法规规定，擅自处置展出展品而造成的一切后果均由参展商承担。如由此而造成组展单位遭受中华人民共和国海关处罚的，组展单位保留向参展商追索的权利。注：组展单位在此提醒参展商妥善保管好展出展品，任何遗失的进口展品有可能仍须向中华人民共和国海关交纳关税。

14、免责条款

- 14.1 如果由于不可抗力或者其他超越组展单位可控制范围的情况发生，导致展览时间改变，或展览布局或展位调整的，参展商无权要求行使撤销或者取消条款的权利，也不能向组展单位提出其他任何主张，包括要求赔偿金。
- 14.2 组展单位将尽力在展览会筹展、展览、撤展期间做好一切安全防范工作。除组展单位恶意或严重疏忽外，组展单位无须为其雇员、推荐展品承运商、推荐施工单位所造成的任何损失承担责任，也不为因参展商、参观者或第三者的疏忽行为所造成的损失承担任何责任。同时参展商向组展单位承诺：不会因其自身及其属下雇员、工作人员、展览会参观者或第三者的疏忽行为而造成的展品或个人财物损失，而向组展单位提出任何赔偿要求。
- 14.3 参展商与其他人士在展览会举行期间所进行或因展览会而导致的接触或交易结果，组展单位概不负责。

15、补充条款

- 15.1 申请者须保证认真遵守广交会所有规定，做好参展工作，并完全接受由广交会有关机构组织实施的对展位使用管理情况的现场检查和监管。
- 15.2 双方同意，参展合同包括本参展条款、参展申请表、付款通知书、《进口展展品目录》、当届《进口展参展手册》及有关增订或补充条款，上述内容为参展合同不可分割的组成部分，对组展单位和参展商双方均有法律约束力。
- 15.3 本条款根据中华人民共和国法律法规订立，受中华人民共和国法律法规管辖并依据中华人民共和国法律法规进行解释。
- 15.4 本条款在履行过程中如发生争议，双方应友好协商解决；如协商不能解决，任何签约一方可向展览会所在地有管辖权的人民法院提出诉讼，并适用中国法律法规和中文。

15.5 双方过往就展览会谈判中之声称、理解、承诺如与本条款发生冲突，均以本条款为准。

负责人姓名（正楷）：_____

签名：_____

公司盖章：_____

日期：_____

138

中国进出口商品交易会，又称广交会，创办于1957年，每年春、秋两季在广州举办，是中国目前历史最长、规模最大、商品种类最全、到会采购商最多且分布国别地区最广、成交效果最好、信誉最佳的综合性国际贸易盛会。第137届广交会于2025年4月15日至5月5日在广州分三期举办，展览面积155万平方米，超3.1万家企业线下参展，展位数近7.3万个，共有来自219个国家和地区的近29万名境外采购商到会，较第135届广交会（2024年春季广交会）同比增长17.3%；线上参会境外采购商527,185人，来自全球229个国家和地区。参展企业店铺累计访问量437.37万次。

为扩大进口、促进贸易平衡，自第101届起，广交会设立进口展，帮助国际企业拓展商机。经过37届的发展，已累计吸引超110个国家地区的18,000多家次境外企业参展，包括众多国家和地区展团及全球优质知名企业。第137届广交会进口展共有来自50个国家和地区的700多家企业参展。

第138届广交会进口展现已开放展位申请，诚邀优质国际企业参展，共享环球商机。具体招展事宜通告如下：

一、展出时间

第138届广交会计划于2025年10月15日开幕。

第一期：2025年10月15日—19日

第二期：2025 年 10 月 23 日—27 日

第三期：2025 年 10 月 31 日—11 月 4 日

撤换展期：2025 年 10 月 20—22 日、10 月 28—30 日

二、展出地点

中国进出口商品交易会展馆（中国广州市海珠区阅江中路 382 号）。

三、参展展品

第一期：电子消费品及信息产品、家用电器、汽车配件、照明产品、电子电气产品、五金、工具。

第二期：日用陶瓷、家居用品、餐厨用具、家居装饰品、节日用品、礼品及赠品、玻璃工艺品、工艺陶瓷、钟表眼镜、园林用品、编织及藤铁工艺品、建筑及装饰材料、卫浴设备、家具。

第三期：家用纺织品、地毯及挂毯、男女装、内衣、运动服及休闲服、裘革皮羽绒及制品、服装饰物及配件、纺织原料面料、鞋、箱包、食品、体育及旅游休闲用品、医药保健品及医疗器械、宠物用品、浴室用品、个人护理用品、办公文具、玩具、童装、孕婴童用品。

参展展品范围详见官网：<https://cief.cantonfair.org.cn/html/cantonfair/cn/exhibitor/2012-09/24864.shtml>。

四、展位价格及配套

广交会进口展线下展展位类型分为**光地**和**标摊**两类，展位价格及配套如下：

（一）光地展位。

第一期：26,000 元人民币/9 平方米；

第二期：23,000 元人民币/9 平方米；

第三期：23,000 元人民币/9 平方米；

最少预定面积 36 平方米。光地展位由参展企业在符合大会规定的前提下自行设计，并委托广交会特装施工服务商进行搭建，大会将提供经认证的展位搭建商名单。

（二）标摊展位。

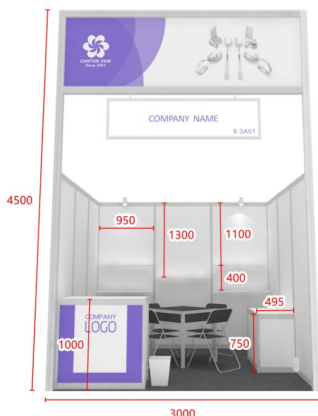
第一期：30,000 元人民币/个/9 平方米；

第二期：27,000 元人民币/个/9 平方米；

第三期：27,000 元人民币/个/9 平方米；

标摊展位由大会统一搭建，并提供配套展具，基本配置包括围板、正面发光灯箱、灯箱楣板、地毯、射灯、插座、隔板、报到台、地柜、洽谈桌、折叠椅。

（标摊展位示例）



*最不发达国家参展政策

为支持联合国公布的最不发达国家（LDC）发展对华贸易，每届广交会进口展为最不发达国家提供 8 个免费展位，先到先得，安排完即止。其中，对由 LDC 政府机构直接组织的展团，免费展位申请上限为每届 4 个展位，每个国家申请多个免费展位不连续超过 4 届；对 LDC 一般参展商，每届 1 个免费展位。

最不发达国家名单以联合国官网公布为准，参考网址：

<https://unctad.org/topic/least-developed-countries/list>

（三）广交会线上平台。

广交会线上平台(www.cantonfair.org.cn)是集展示搜索、供采对接、沟通洽谈等服务为一体的贸易促进线上平台，全年 365 天×24 小时不间断常态化运行。线上平台提供全媒体展示、展商展品查询、即时沟通、在线洽谈、会议活动、采购商注册、供采对接、虚拟展馆、在线客服等功能，支持 web 端浏览使用。

欢迎参展企业购买广交会线上平台套餐服务，开通账号即可上传展品、与客户线上沟通等。如需购买请联系主办方。

五、配套商机

每届广交会举办各类配套贸易活动，帮助企业精准对接

客户，开拓市场，把握行业动态，提升品牌知名度。欢迎进口展参展企业积极报名参与。

（一）国际贸易促进活动。

开展期间，广交会举办形式多样的国际贸易促进活动，包括：供采对接会、政策解读会、展团开馆仪式等，助力参展企业提升合作洽谈效率，扩大品牌宣传，捕捉最新市场动态与政策导向。

（二）“贸易之桥”供采对接系列活动。

为助力企业拓市场、拿订单，广交会突破展会现场看样、对接成交的传统模式，配合线上平台运营，全年高质量常态化举办“贸易之桥”供采对接系列活动，为展客商提供“屏对屏”“面对面”“面对屏”“屏对屏与面对面相结合”等四种形式对接服务，为供采双方搭建全天候高效对接平台。

（三）广交会设计创新奖。

广交会每年评选一次设计创新奖，以“树立品质标杆，引导设计创新”为宗旨，甄选兼具设计和商业价值的前沿精品，通过广交会平台充分展现创新价值、提升品牌传播，助力贸易高质量发展。获奖企业可获得在广交会设计廊进行实物展示、广交会官网线上展示、官方境内外渠道宣传等权益。

（四）会议论坛活动。

开幕期间，广交会将围绕企业、行业需求举办系列会议

论坛活动，提供系列高品质资讯，助力企业把握市场热点、了解行业动态，充分挖掘潜在商机，达成高效高质合作。

（五）好宝好妮探广交活动。

开幕期间，广交会开展好宝好妮探广交活动，通过抖音国际版等平台直播探馆，宣传广交会亮点，企业可以进行产品推介、工艺展示、新品发布等，向全球潜在专业采购商展示企业风采和实力，助力企业开拓市场。

（六）媒体宣传报道。

展会期间，权威境内外媒体驻会报道，助力企业宣传，扩大知名度，凸显广交会引领力、传播力和影响力。

六、参展申请

（一）申请条件。

1.参展商须为根据适用法律在中国大陆以外的国家或地区合法注册公司，且须提供公司注册证书复印件（须加盖公司印章）或其他有效证明文件。

2.在参展商报名时提交有关材料并经展会方书面确认的情况下，参展商的总公司/子公司/合资伙伴/代表处等与参展商有实质性法律关系的企业可共同参展，且须提供有关证明文件和授权材料。

3.参展展品须属于《广交会进口展参展展品范围》范围。

（二）申请方式。

企业可以直接向中国对外贸易中心报名参展，也可以通过与中国对外贸易中心签约合作的招展机构（详见广交会进口展官网）报名参展。

中国对外贸易中心：

电话：境外 (+8620)28-888-999；境内 4000-888-999

传真：0086-20-89138550

邮箱：import@cantonfair.org.cn

官网：<https://cief.cantonfair.org.cn/cn/international/>

（三）参展流程。

1. 请联系工作人员，提交相关资质材料。包括：

- 公司注册证书复印件（营业执照）；
- 企业及产品简介；
- 原产地证明/境外品牌注册证书/境外品牌方关联关系证明/参展授权书等材料。

2. 提交参展申请材料。参展企业填写参展申请表、参展条款、线上参展责任书等参展申请材料并加盖公章（填写前请先与大会确认参展资格）。

3. 缴纳参展费用。大会发出付款通知书后，参展企业需按时缴纳足额参展费用。企业缴足全额服务费视为最终获得参展资格，已缴费用原则上不予退款。

4. 易捷通系统注册。首次参展的新企业需注册易捷通账

户。 <https://intl.cantonfair.org.cn/#/importLogin>

5. 筹展、参展。

(四) 申请起止时间。

即日起至 2025 年 8 月 15 日。

Welcome to Participate in the International Pavilion of the 138th China Import and Export Fair

China Import and Export Fair, also known as the Canton Fair, established in 1957, is held every spring and autumn in Guangzhou, China. Canton Fair is a comprehensive international trading event with the longest history, the largest scale, the most complete exhibit variety, the largest buyer attendance, the most diverse buyer origin, the greatest business turnover and the best reputation in China. The latest 137th Canton Fair was held in three phases consecutively from April 15 to May 5, 2025 in Guangzhou, with an exhibition scale of 1.55 million square meters, over 31,000 high-quality exhibitors participating onsite with nearly 73,000 booths and almost 290,000 overseas buyers from 219 countries and regions attending and sourcing onsite. Over 520,000 buyers from all around the world participated the Canton Fair online website with cumulative visits of over 4.37 million to exhibitors' online stores.

Since 2007, the International Pavilion was set up in the Canton Fair for the purpose of promoting the import and export balance, as well as helping international companies explore

commercial opportunities. With the development of 37 sessions, International Pavilion has attracted more than 18,000 overseas exhibitors from over 110 countries and regions, including many country & regions delegations and world-known companies. The 137th Canton Fair International Pavilion attracted the participation of 750 companies from 50 countries and regions.

The booth application for the 138th Canton Fair International Pavilion starts and we cordially invite qualified international companies to participate in the exhibition and share business opportunities. Please check the detailed information as below:

1. Exhibition time

The 138th Canton Fair is scheduled to start on October 15th, 2025.

The onsite exhibition:

Phase 1: October 15th to 19th

Phase 2: October 23rd to 27th

Phase 3: October 31st to November 4th

Time for booth preparation: October 20th to 22nd, October 28th to 30th.

2. Exhibition venue

Canton Fair Complex, Guangzhou. (No.382, Yuejiang Zhong Road, Guangzhou, China).

3. Exhibition categories

Phase	Exhibits
Phase 1 Oct. 15-19	Electronics & Appliance: Consumer Electronics & Information Products / Household Electrical Appliances
	Vehicles & Two-Wheel: Spare Parts
	Light & Electrical: Lighting Equipment / Electronic & Electrical Products
	Hardware: Hardware / Tools
Phase 2 Oct. 23-27	Housewares: General Ceramics / Household Items / Kitchenware & Tableware
	Gifts & Decorations: Home Decorations / Festival Products / Gifts & Premiums / Glass Artware / Art Ceramics / Clocks, Watches & Optical Instruments / Gardening Products / Weaving, Rattan & Iron Products
	Building & Furniture: Building & Decorative Materials / Furniture / Sanitary & Bathroom Equipment
Phase 3 Oct. 31- Nov. 4	Fashion: Furs, Leather, Downs & Related Products / Men & Women's Clothing / Underwear / Fashion Accessories & Fittings / Sports & Casual Wear / Textile Raw Materials & Fabrics / Shoes / Cases & Bags
	Home Textiles: Home Textiles / Carpets & Tapestries
	Food Health & Recreation : Food / Sports, Travel & Recreation / Personal Care Products / Medicines, Health Products & Medical Devices / Pet Products & Food / Toiletries / Office Supplies
	Toys & Children Baby Maternity: Children, Baby & Maternity Products / Toys / Kids' Wear

* Please visit the following link for exhibits category of Canton Fair International Pavilion: <https://cief.cantonfair.org.cn/html/cantonfair/en/exhibitor/2012-09/24845.shtml>

4. Booth Rates & Stand Configuration

Raw Space and Shell Scheme are available in International Pavilion.

(1) Raw space (minimum 36M²)

Phase 1: 26,000 RMB (9M²)

Phase 2: 23,000 RMB (9M²)

Phase 3: 23,000 RMB (9M²)

Exhibitors shall self-design the stand on the raw space according to the regulation of booth construction and build the stand through contractors entrusted by the Canton Fair. The qualified contractors list is available on official website.

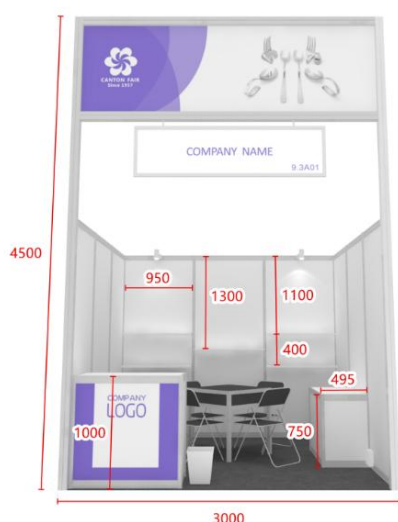
(2) Shell Scheme

Phase 1: 30,000 RMB per stand (9M²)

Phase 2: 27,000 RMB per stand (9M²)

Phase 3: 27,000 RMB per stand (9M²)

Shell Scheme is built by the Organizer with exhibiting furniture, including wall panels, light box, fascia board, floor carpet, spotlights, socket, shelves, reception table, base cabinet, negotiation table, folding chairs.



(Configuration of the Shell Scheme for reference)

***The Participation Policy for Companies from the Least Developed Countries (LDC)**

To support the trade exchange between China and the Least Developed Countries (LDC) designated by the United Nations, Canton Fair International Pavilion provides 8 free booths to LDC companies each session on a first-come, first-served basis, until all are allocated. Exhibition delegations directly organized by the LDC authorities could apply for at most 4 free booths in a single session, and each country may apply for multiple free booths no more than 4 consecutive sessions. LDC individual exhibitors can only apply for one free booth per session.

For the list of the Least Developed Country, please refer to: <https://unctad.org/topic/least-developed-countries/list>

(3) Canton Fair Online Platform

The Canton Fair Online Platform (www.cantonfair.org.cn) is a comprehensive trade promotion platform that integrates a wide range of functions, including product display and search, supplier-buyer matching, online communication, etc.. It operates continuously throughout the year around the clock. The platform offers a full suite of features such as multimedia displays, exhibitor and product search, instant messaging, online negotiations, buyer registration, matchmaking, virtual exhibition halls, and online customer service etc., all of which support website browsing and use.

Exhibitors can purchase the Canton Fair online platform service package, which enables exhibitors to set up online store and attract buyers. Please contact the organizer for more information.

5. Supporting events

Each session, the Canton Fair organizes different kinds of trade promotion events to help exhibitors accurately connect with buyers, explore the market, understand the latest market trends, and enhance brand publicity. Exhibitors are welcome to register and participate in the activities.

(1) International trade promotion events.

During the Canton Fair, a variety of international trade promotion activities, including matchmaking meetings, policy interpretation seminars, and national delegations' opening ceremonies, will be conducted, helping exhibitors improve the efficiency of cooperation and negotiation, thereby enabling them to expand brand publicity, and understand the latest market trends and policy guidance.

(2) “Trade Bridge” Matchmaking Events.

The Canton Fair has spurred innovation on the traditional model of onsite sample viewing for transaction and held high-quality “Trade Bridge” matchmaking events throughout the year for buyers and exhibitors, via four ways of matchmaking: “screen-to-screen”, “face-to-face”, “face-to screen”, and

“screen-to-screen plus face-to-face”. This builds an efficient matchmaking platform for both buyers and suppliers all year round.

(3) Canton Fair Design Award.

Canton Fair Design Award (CF Award for short) is held once a year, for setting benchmarks and promoting innovation. The cutting-edge products are selected and presented at Canton Fair to global buyers, demonstrating the value of combining design and business. CF Award is proud of being a boost to the high-quality development of international trade. Award-winning enterprises are entitled to benefits from physical display at the Canton Fair Design Gallery, online display on the Canton Fair's official website, promotion through official domestic and international channels etc.

(4) Conference and forum activities.

During the Canton Fair, a series of meetings and forums will be held to meet the demands of enterprises and industries, providing high-quality information to help attendees grasp the market hot spots, understand the industry trends, fully tap potential business opportunities, and achieve efficient and high-quality cooperation.

(5) Discover Canton Fair with Bee and Honey.

During the Canton Fair, the Discover Canton Fair with Bee and Honey will live stream on TikTok and other international platforms. The live streaming tour will showcase the highlights of the Canton Fair, allowing exhibitors to promote the products, demonstrate the craftsmanship, and launch new products. It provides a platform to display the strengths and capabilities of enterprises to global potential professional buyers, facilitating new markets expanding.

(6) Media report

Many mainstream media from home and abroad will be invited to the Canton Fair during the exhibition time to help enterprise promote, expand visibility and highlight the leadership, propagation and the influence of the Canton Fair.

6. Participation application

(1) Participation qualifications

1) Exhibitors should be companies legally registered in any country or region outside the Chinese Mainland according to eligible law. Copy of the company registration certificate (with company stamp) or other valid certificates shall be submitted.

2) After submitting required application materials and passing the verification with written notice from the Organizer, enterprises in substantive legal relation with the exhibitor can

also jointly participate in the exhibition, including the head office, subsidiary, joint-venture partner, representative office, etc. Relevant supporting documents and authorization materials shall be provided.

(2) Application

Exhibitors can directly make the application to the Organizer or contact with the exhibitor recruitment partners (please refer on Canton Fair International Pavilion website) authorized by the Organizer for application.

The Organizer: China Foreign Trade Centre

Tel: (8620)28-888-999 (Outside the Chinese Mainland)

400-888-999 (The Chinese Mainland)

Fax: 0086-20-89138550

Email: import@cantonfair.org.cn

Official Website:

<https://cief.cantonfair.org.cn/en/international/>

(3) Participation procedures

STEP 1: Please contact with the staff to submit relevant participation documents, including the business certificate, company & products introduction profile, certificate of origins or other supporting documents and authorization materials.

STEP 2: Complete the application form & participation provisions of Canton Fair, sign & seal on the last page (please confirm the participation qualification with the Organizer before

filling in the application documents).

STEP 3: Pay for the exhibition fees once the Notice of Payment is received. Notice of Payment will be issued shortly once the exhibitors submit the application documents, along with all the supporting materials mentioned above. Enterprises who pay 100% of exhibition fees will be regarded as qualified to participate in the exhibition. In principle, once the fee paid, there will be no refund.

STEP 4: Register on Canton Fair International Pavilion Easy-Exhibitor online platform.

Please visit <http://intl.cantonfair.org.cn/#/importLogin> and finish the online registration (for new exhibitor).

STEP 5: Make preparation for the exhibition as the guidance.

(4) The deadline of application

From now on until August 15th, 2025

Application Form

The 138th China Import and Export Fair International Pavilion

Exhibition organizer: China Foreign Trade Centre

Exhibition time: From Oct. 15 to Nov. 4, 2025

Venue: China Import and Export Fair Complex

Address: No. 382, Yuejiang Zhong Road, Guangzhou 510335, China

Category and Information of Exhibits

The exhibits must be included in “Exhibits Category of International Pavilion of the 138th Session of China Import and Export Fair”. Exhibits and resources used for on-site display shall not contain products suspected of intellectual property infringement. In case of any legal disputes arising from infringement at the exhibition site, all responsibilities and consequences shall be borne by the exhibitors themselves. The exhibition organizer has the right to arrange the stand accordingly based on the exhibits of the exhibitor.

Phase	Exhibits	Stands Quantity
Phase I Oct. 15-19	Electronics & Appliance: <input type="checkbox"/> Consumer Electronics & Information Products / <input type="checkbox"/> Household Electrical Appliances	<input type="checkbox"/> Shell Scheme <input type="checkbox"/> Raw Space ____ * 9 m ²
	Vehicles & Two-Wheel: <input type="checkbox"/> Spare Parts	
	Light & Electrical: <input type="checkbox"/> Lighting Equipment / <input type="checkbox"/> Electronic & Electrical Products	
	Hardware: <input type="checkbox"/> Hardware / <input type="checkbox"/> Tools	
Phase II Oct. 23-27	Housewares: <input type="checkbox"/> General Ceramics / <input type="checkbox"/> Household Items / <input type="checkbox"/> Kitchenware & Tableware	<input type="checkbox"/> Shell Scheme <input type="checkbox"/> Raw Space ____ * 9 m ²
	Gifts & Decorations: <input type="checkbox"/> Home Decorations / <input type="checkbox"/> Festival Products / <input type="checkbox"/> Gifts & Premiums / <input type="checkbox"/> Glass Artware / <input type="checkbox"/> Art Ceramics / <input type="checkbox"/> Clocks, Watches & Optical Instruments / <input type="checkbox"/> Gardening Products / <input type="checkbox"/> Weaving, Rattan & Iron Products	
	Building & Furniture: <input type="checkbox"/> Building & Decorative Materials / <input type="checkbox"/> Furniture / <input type="checkbox"/> Sanitary & Bathroom Equipment	
Phase III Oct.31-Nov.4	Fashion: <input type="checkbox"/> Furs, Leather, Downs & Related Products / <input type="checkbox"/> Men & Women's Clothing / <input type="checkbox"/> Underwear / <input type="checkbox"/> Fashion Accessories & Fittings / <input type="checkbox"/> Sports & Casual Wear / <input type="checkbox"/> Textile Raw Materials & Fabrics / <input type="checkbox"/> Shoes / <input type="checkbox"/> Cases & Bags	<input type="checkbox"/> Shell Scheme <input type="checkbox"/> Raw Space ____ * 9 m ²
	Home Textiles: <input type="checkbox"/> Home Textiles / <input type="checkbox"/> Carpets & Tapestries	
	Food Health & Recreation : <input type="checkbox"/> Food / <input type="checkbox"/> Sports, Travel & Recreation / <input type="checkbox"/> Personal Care Products / <input type="checkbox"/> Medicines, Health Products & Medical Devices / <input type="checkbox"/> Pet Products & Food / <input type="checkbox"/> Toiletries / <input type="checkbox"/> Office Supplies	
	Toys & Children Baby Maternity: <input type="checkbox"/> Children, Baby & Maternity Products / <input type="checkbox"/> Toys / <input type="checkbox"/> Kids' Wear	

Participation Procedures

Fill in the application form, which is then submitted to the exhibition organizer together with company registration certificate and letter of authorization (in case of authorized participation, it must be provided) → the exhibition organizer reviews and evaluates the application → the exhibition organizer or the designated agent issues a payment notice after the approval → the exhibitor pays the money on time and in full.

Stand Application and Payment

The stand fee shall be settled in RMB. If the exhibitor intends to make the payment in foreign currency, the stand fee shall be converted into foreign currency at the exchange rate specified in the payment notice. If there is a shortage after the payment is received, the exhibitor shall make up the difference immediately according to the requirements of the exhibition organizer. The exhibition organizer has the right to slightly adjust the stand area according to the actual situation.

Phase	Booth Type	Booth Price	Quantity	Booth Fee
Phase I	Shell Scheme (9 m ² / Stand)	30,000 yuan/ Stand/ 9 m ²	Stand(s)	yuan
	Raw space (at least 4 stands, 36 m ²)	26,000 yuan/ Stand/ 9 m ²	Stand(s)	yuan
Phase II	Shell Scheme (9 m ² / Stand)	27,000 yuan/ Stand/ 9 m ²	Stand(s)	yuan
Phase III	Raw space (at least 4 stands, 36 m ²)	23,000 yuan/ Stand/ 9 m ²	Stand(s)	yuan

Note: The application is deemed as being approved after the exhibitor pays 100% of the booth fee at the given time and amount specified in the payment notice and the payment is confirmed to be received by the exhibition organizer or the authorized exhibitor recruitment agency. Late payment shall be deemed as the applicant's automatic withdrawal of the application, and the exhibition organizer may deal with the amount paid by the applicant and the stand based on section 5.4 of "Participation Provisions for International Pavilion of the 138th Session of China Import and Export Fair".

Qualification Requirements for Exhibition Application

The exhibitor must be legally registered in countries or regions other than mainland China under applicable laws, and must provide copies of company registration certificates (stamped with the official company seal) or other valid supporting documents. Under the circumstances that the exhibitor has submitted relevant materials upon registration which are later confirmed in writing by the exhibitor, enterprises under substantial legal relation with the exhibitor can also jointly participate in the exhibition, including the head office, subsidiary, joint-venture partner, representative office, etc. Relevant supporting documents and authorization materials shall be provided. Exhibitors and their exhibits must strictly abide by the relevant regulations of "Participation Provisions for International Pavilion of China Import and Export Fair".

Exhibitor Commitment

Our company hereby agrees that after this application form is confirmed by the exhibition organizer, together with "Participation Provisions for International Pavilion of the 138th Session of China Import and Export Fair", "Exhibitors Manual of the International Pavilion of the 138th Session of China Import and Export Fair" and relevant additional clauses, it shall become valid exhibition application. Our company promises to strictly abide by all the participation provisions and regulations of the exhibition, and fully accept the inspection and supervision of the exhibition organizers on the use and management of stands. At the same time, our company makes the following solemn commitments to the exhibition:

1. Our company promises to apply, register for record and participate in the exhibition by the use of real names.
2. Our company promises the authenticity of all materials submitted for exhibition, including documents such as company registration certificates.
3. Our company promises that the exhibits on display will all be included in "Exhibits Category of International Pavilion of the 138th Session of China Import and Export Fair".
4. Our company promises that all advertising materials (including stand sign, LOGO, poster, brochure, business card, etc.) during the exhibition will be consistent with the materials submitted when signing up for the Fair.
5. Our company promises that the consumption or retaining purchase of exhibits samples during the exhibition will meet the regulatory requirements of China Customs and accepts the supervision of China Customs and Canton Fair.
6. Our company promises that all exhibits, their packaging, advertising materials and other display parts of the stand will not infringe upon the intellectual property rights of others. In case of alleged infringement, our company is willing to cooperate with the complaint reception center of Canton Fair to handle it according to "The Complaints and Measures for Suspected Infringement of Intellectual Property Rights at Canton Fair".
7. Our company promises to abide by "The Administrative Measures for the Use of Stands of China Import and Export Fair", and it will not illegally transfer or sublet (resell), lend or vacate all or part of stands to other companies in any form.
8. Our company understands that the information in this application form will be stored in the database of the exhibition organizers for the purpose of promoting Canton Fair and other trade development by the exhibition organizers or their designated agencies. Our company agrees that the exhibition organizer and its designated agency shall bear no responsibility for any errors or omissions in relation to the information.
9. The exhibition organizer has the right to check our participation at any time. If our company violates the exhibition provisions and regulations, it will assume full responsibility and unconditionally accept the handling results of the exhibition organizers, including but not limited to penalty measures such as closing the stand, being disqualified for participation of this and future sessions, non-refunding the paid exhibition fees, confiscating the exhibition certificates, and posting the violation information on the Canton Fair website and relevant publications.

Person in charge (in block letters): _____

Signature: _____

Company Seal: _____

Date: _____

Participation Provisions for International Pavilion of the 138th Session of China Import and Export Fair

1. Definition

1.1 Except otherwise specified herein, the following words and expressions shall have the meanings stated as follows:

1.1.1 **“Exhibition”** means the International Pavilion of the 138th session of China Import and Export Fair (Canton Fair).

1.1.2 **“Organizer”** means China Foreign Trade Centre.

1.1.3 **“Exhibitor”** means any companies legal person (Hereinafter referred to as company) submitting official Participation Application Form and has been approved by the Organizer.

1.1.4 **“Exhibition Area”** means the venue of the Exhibition.

1.1.5 **“Force Majeure”** means all unexpected and uncontrollable events and their unpreventable occurrence and impacts which may lead to a postpone of the Exhibition herein stipulated including earthquake, typhoon, flooding, war, riot, strike, demonstration, terrorism or threat, import prohibition, government intervention and so on.

1.2 All descriptions of time (date, workdays, number of days etc.) herein shall base on the Chinese mainland times.

1.3 All headings added in the provisions for convenience of peruse shall not alter the structure and force of this contract.

2. Application for Participation

2.1 Qualification of Applicants and of Exhibits

2.1.1 Exhibitors shall be the companies legally registered by eligible law in any country or region other than mainland China. Copy of the Company Registration Certificate (with company stamp) or other valid certificates shall be submitted. If the Company Registration Certificate is non-English or non-Chinese version, English or Chinese translation is required. After the Exhibitor submitting relevant materials at the time of registration and with the written confirmation of the Organizer, the head office/subsidiary/joint venture partner/representative office of the Exhibitor and other enterprises with substantial legal relationship with the Exhibitor can participate in the exhibition together, and must provide relevant supporting documents and authorization materials.

2.1.2 In case the Applicant entrusts its branches or any third party (official agents or distributors) to participate in the fair, the Applicant shall apply to the Organizer or the agents appointed by the Organizer in writing and submit Letter of Exhibition Authorization or Letter of Brand Authorization.

2.1.3 Exhibits shall fall into “The Exhibits Category (International Pavilion) of the 138th Session of China Import and Export Fair” (hereinafter referred to as “The Exhibits Category (International Pavilion)”).

2.1.4 In view of traditional way of negotiating against samples, the exhibitors of International Pavilion of Canton Fair shall be the manufacturers, traders or relevant registered insinuations who are capable of providing actual and tangible goods.

2.2 The proof documents stated in clause 2.1 shall be submitted together with the Application Form, the Organizer has the sole and absolute discretion in relation to approve such application. The Organizer shall be authorized to determine whether to accept an application or not without putting forth any further explanation.

2.3 Upon submission of the Application Form, the Applicant shall be deemed to have accepted all participation provisions hereof and shall be legally bound by such application.

2.4 In order to verify the Applicant's qualification, the Organizer may requires the Applicant to demonstrate his latest registration certificate, business card, product lists or other documents or materials concerned at any time.

2.5 All the application materials submitted by the Applicant, including the Company Registration Certificate and the Letter of Exhibition Authorization etc., shall be authentic.

3. Stand Allocation

3.1 The Organizer shall allocate the stands according to the nature of the exhibits and situation of the Exhibition.

3.2 The Organizer shall be entitled to allocate all stands without putting forth any further explanation.

3.3 The Organizer or its designated agent shall notify the Exhibitors of approved participation by

sending out the Notice of Payment.

3.4 For any important reasons or security purpose, the Organizer or the agent appointed by the Organizer may be entitled to alter the dimensions of the stands, adjust the locations of the stands and re-structure the whole Exhibition hall whenever necessary. In case of any shrinkage of stand area due to such reason, a non-interest bearing reimbursement for such area differences shall be made to the Exhibitor by the Organizer or the agent appointed by the Organizer. However, the Exhibitor shall not be entitled to claim from the Organizer or the agent appointed by the Organizer for any further losses or request for any additional reimbursement based upon such reason.

4. Participation Fees and Payment

4.1 There shall be two stand fee criteria i.e. raw space fee and premium stand (9 square meters) fee. The raw space shall be the stand set up by the Exhibitor himself, which shall be with a minimum area of 36 square meters. Space less than 1 square meter shall be counted as 1 square meter.

All related services applied or ordered by the Exhibitor in accordance with the “Exhibitors Manual of the International Pavilion of the 138th Session of China Import and Export Fair” shall be paid according to the payment requirements stipulated therein and be excluded from the stand fees.

4.2 Participation fees shall be settled and converted into RMB subject to the exchange rate in the Notice of Payment.

4.3 Time of payment

The Exhibitor shall remit the payment to the designated bank account on schedule as per the following specified time: 100% of total booth fees shall be paid to the designated bank account within 5 working days after receipt of the Notice of Payment (the fax copy is valid) from the Organizer or its designated agent.

4.4 Delay in payment

Inability of the Exhibitor to make stand payment in due time stipulated herein shall be treated as delay in payment

(Applicable to following provisions).

The Exhibitor shall be responsible for all economic losses of the Organizer or the agent appointed by the Organizer caused by delay in payment. In case that the Exhibitor's payment is delayed by more than 5 workdays, the Organizer or the agent appointed by the Organizer shall be entitled to terminate the provisions and transfer the corresponding stands to any third parties without reimbursing the advance payment (stand fee and other expenses included) that has been made by the Exhibitor to the Organizer or the agent appointed by the Organizer. Termination of the provisions under such circumstances shall be treated as a withdrawal of the Exhibitor from the Exhibition.

4.5 Remarks

4.5.1 The due payment day mentioned in 4.3 and 4.4 clauses shall be the receiving date.

4.5.2 The receiving date shall be the date that payment has reached the bank account of the Organizer or the agent appointed by the Organizer.

4.5.3 All expenses arising from bank remittance shall be borne by the Exhibitor without deducting from the payable participation fees. Payment bank and account number are indicated in the Notice of Payment.

4.5.4 The bank remittance bill shall be faxed to the Organizer or the agent appointed by the Organizer nominated contact person by the Exhibitor once the payment is made. The original copy of which shall be brought to the Exhibition in exchange for participation invoice.

5. Withdrawal from the Exhibition

5.1 Withdrawal from the Exhibition includes a withdrawal from all or parts of the stands which have been confirmed by the Organizer or the agent appointed by the Organizer (applicable to the following clauses).

5.2 Exhibitor shall be entitled to claim from the Organizer or the agent appointed by the Organizer for all paid participation fee and other service fees (Interests deducted) in case of any cancellation of the Exhibition caused by defaults of the Organizer or the agent appointed by the Organizer.

5.3 Except for stipulating in 5.2 herein, the Exhibitor shall furnish to the Organizer or the agent appointed by the Organizer a written notice in case he intends to withdraw from the Exhibition prior to the opening of the first day of the Exhibition. The Organizer or the agent appointed by the Organizer shall reserve the right to forfeit the paid stand fees (referring to withdrawn stands) as

breaching penalty.

5.4 Except for reasons stipulated in 5.2 hereof, the Organizer or the agent appointed by the Organizer shall not reimburse to the Exhibitor any stand fee and other fees paid in case of his withdrawal due to any reasons (e.g. visa issue, delay in exhibits transportation, delay in exhibits custom clearance, tort of exhibits). Moreover, the Organizer or the agent appointed by the Organizer shall be entitled to terminate the provisions and transfer the related stands to a third party. In case that breach penalty is not enough for covering the losses caused to the Organizer or the agent appointed by the Organizer by the Exhibitor's withdraws, the Exhibitor shall take full responsibilities for all the losses caused therefrom.

5.5 In case that there shall be no exhibits or no Exhibitor's nominating persons in the stand one hour after the opening of the first day of the Exhibition, the Exhibitor shall therefore be treated as withdrawing from the Exhibition. Clause 5.4 shall be applicable to such withdrawal.

6. Usage of Physical Exhibition Stands

6.1 The Exhibitor shall not transfer, sell or rent out the stand to any third party or share parts of or the whole stand with any third party without prior written consent of the Organizer.

6.2 Without prior written consent of the Organizer, the Exhibitor shall not display any products or distribute any promotional materials or gifts at any places other than the stands, or photographing, record, camera, transmit and broadcast the Exhibition event, or display, demonstrate, publicize any materials of any other exhibition and carry out any types of publicity in any form for the Exhibition. In case of violation of the provisions hereof, the Organizer shall be entitled to remove all exhibits or materials of the Exhibitor from the stand and in any other areas of the Exhibition.

6.3 Inability of the Exhibitor to attend the Exhibition due to visa issues, he shall then delegate a third party to participate the Exhibition or use the rent stands with a written consent from the Organizer or the agent appointed by the Organizer. The aforesaid third party shall hold the Power of Attorney from the Exhibitor to sign related Exhibition documents with the Organizer or the agent appointed by the Organizer to confirm that all provisions hereof have been accepted by such third party.

6.4 The Exhibitor shall be forbidden to carry out any publicity against the Laws and social morality of the People's Republic of China.

6.5 The Exhibitor shall be forbidden to retail or sell any exhibits for cash at the Exhibition Area.

6.6 The Exhibitor shall comply with the IPR protection regulations of the Organizer in case of complaining violation of a third party or being complained by any third party.

6.7 The Exhibitor shall not alter the stand without prior written consent of the Organizer.

6.8 In case of violation of the aforesaid regulations hereof by the Exhibitor, the Organizer shall be authorized to restrict participation of the Exhibitor or related personnel, and remove the violating exhibits, or even close down the violating stands. The Organizer shall be authorized to reject the participation of the violated Exhibitor forever, and the Exhibitor shall bear all losses caused therefrom. In case of violation of laws and regulations of People's Republic of China, the Organizer reserves the right to investigate the Exhibitor's legal liabilities.

7. Exhibits

7.1 All exhibits shall fall into the exhibit category stipulated in this provision and have been recorded in the Exhibition Application Form and shall not violate Patent Law, Copyright Law, Trademark Law, Anti-Unfair Competition Law of the People's Republic of China and other related laws and regulations.

7.2 All tort exhibits shall be disposed according to IPR protection regulations of China Import and Export Fair.

7.3 The Organizer shall be entitled to remove all items beyond the exhibits category unless they are necessary accessories of the exhibits, publicity materials or free gifts.

7.4 The Exhibitor can self-arrange transporter or entrust transporter recommended by the Organizer and the Organizer. The Organizer shall only provide consultation service in this respect without taking any responsibilities for the transporter recommended. The Exhibitor shall be therefore requested to negotiate with such transporter in this concern.

7.5 In case the exhibits shall be forbidden to import due to legal or other reasons or delay in reaching the Exhibition, the Exhibitor shall be responsible for such outcomes since they are deemed to be risks to be borne by the Exhibitor. Such happenings shall not release the Exhibitor from making full

payment due.

7.6 The Exhibitor shall not be allowed to take away any exhibits from the Exhibition venues which have not been gone through custom clearance without permission of the Chinese Custom.

7.7 With the consent of Chinese Customs, Exhibits sold to or donated to domestic companies shall go through custom clearance and pay in relevant tariff and duties after dismantling. The Exhibitor shall not be authorized to remove any exhibits out of the Exhibition venues or any supervised places appointed by the Chinese Custom prior to completion of all import procedures.

7.8 Disposed exhibits, stand setting-up materials and other articles imported in bond shall be reported to the transporter recommended by the Organizer in advance. Those exhibits shall not be casually disposed by the Exhibitor himself and shall be handed over to the transporter to transfer the same to the Chinese Custom for settlement.

7.9 All exhibits shall be well packaged and handed over to the transporter to transit to supervised locations appointed by the Chinese custom so as to carry out procedures of repatriation except for those have been allowed to be imported, disposed and free gifts or promotional materials approved by the Chinese Custom.

8. Exhibitor's Badges

8.1 The Exhibitor shall only be granted Three Exhibition badges for free upon full participation payment have been made. Request of the Exhibitor for any extra badges shall be settled according to the "Exhibitors Manual of the International Pavilion of the 138th Session of China Import and Export Fair".

9. Stand Setting-up

9.1 Only if the Exhibitor, prior to entering the Exhibition Area for setting up stands during the preparation period, present to the managing staff at site of the Organizer the customs clearance of all exhibits or other original documents such as ATA Certificate and submit relevant copies, can enter Exhibition Area. In case relevant documents are failed to be submitted, the Organizer reserves the right to reject the Exhibitor from entering the Exhibition Area, and the loss caused therefrom shall be borne by the Exhibitor.

9.2 All premium stands shall be set up by the contractor nominated by the Organizer. Raw space shall be set up by the Exhibitor's entrusted contractor recommended by the Organizer or the Exhibitor's own contractor accredited by the Organizer.

9.3 In case of entrusting any company to set up his stand, the Exhibitor shall then be responsible for the design, setting-up and relevant safety and fireproofing of such activities. The Exhibitor shall furthermore guarantee that all constructional work to be strictly complying with the operational and technical requirements stipulated in the "Exhibitors Manual of the International Pavilion of the 138th Session of China Import and Export Fair" and relevant governmental laws and regulations.

10. Safety and Fireproofing

10.1 The Exhibitor shall be obliged to ensure all his activities to comply with and strictly abide by the Fire Control Law of the People's Republic of China stated in the "Exhibitors Manual of the International Pavilion of the 138th Session of China Import and Export Fair" during process of Stand Construction, Exhibition and Stand Dismantling.

11. Services

11.1 The Exhibition provides the Exhibitor with relevant services such as information inputting and inquiry, lease of stand equipment, storage and transportation. Details of such service shall be illustrated in the "Exhibitors Manual of the International Pavilion of the 138th Session of China Import and Export Fair".

11.2 The Organizer shall recommend transporters, contractor and travel agencies to provide services to the Exhibitor who shall be required to sign related service agreements with such organizations. The Exhibitor shall keep the Organizer informed in case of any adverse outcomes caused by such organizations and the Organizer shall endeavor to assist the Exhibitor to settle those issues. However, the Organizer shall not be responsible for any economic disputes arising therefrom.

11.3 All services provided by the Organizer to the Exhibitor shall be based upon his inventory and the real situation of the Exhibition. Hence, the Organizer shall not guarantee to provide related services at any time or under any situations. The Exhibitor shall therefore carry out timely procedures according to the "Exhibitors Manual of the International Pavilion of the 138th Session of China

Import and Export Fair". Any service delay or cancellation caused by the Exhibitor's delay in performing relevant procedures shall be deemed to be responsible by the Exhibitor himself.

11.4 The Organizer shall assist the Exhibitor to apply for visa to P.R. China or other entering documents following his reasonable request, however, approval of which shall not be guaranteed by the Organizer. The Exhibitor shall not use such disapproval as excuse to withdraw from the Exhibition.

12. Information Protection

12.1 Under condition of complying with laws of information protection, the Organizer shall be entitled to deal with and utilize the information of the Exhibitor for commercial purposes, and transfer such information to a third party for goal of efficiently fulfilling the provisions.

13. Losses and Responsibilities

13.1 The Organizer shall be responsible for personal injury caused by negligence of the Organizer himself, his legal representative, his official employee. The Organizer shall be responsible for other losses or damages, caused by malevolence or serious violation of duty of the Organizer himself, his legal representative and his official employee. Under such circumstances, the Organizer shall only compensate for the direct damages, while shall not compensate for the indirect damages.

13.2 The Exhibitor shall maintain at least one person in the stand during opening times of the Exhibition. The Organizer shall not compensate for any losses or damages happened to the Exhibition items or any equipment or installations brought in by the Exhibitor therein.

13.3 The Exhibitor shall be responsible for any losses or damages to any other people or property losses caused by the Exhibitor himself, his staff or employee, his representative and the exhibits in the stand or any other items therein.

13.4 The Organizer shall recommend the Exhibitor to purchase proper and adequate insurance to ensure the safety of his personal property, Exhibition items and personal life.

13.5 The Exhibitor shall compensate for any losses or damages to the equipment and installations of the Exhibition or injury and death of any personnel caused by the malevolence, ignorance or mal-operation of the Exhibitor, his employee, staff, his contractor and employees of the contractor.

13.6 The Exhibitor shall be responsible for any penalty imposed by any legal departments of the People's Republic of China caused by its exhibits violating any laws or regulations of the People's Republic of China or being suspected of violating a third party's IPR. The Organizer shall be entitled to remove all illegal exhibits without reimbursing to the Exhibitor any losses arising therefrom.

13.7 Violating the related custom regulations of the People's Republic of China, the Exhibitor shall be responsible for all outcomes arising from the disposal of the exhibits without authorization. The Organizer shall retain the power to claim against the Exhibitor for any penalty imposed by the Custom of the People's Republic of China arising herefrom.

Notes: The Organizer hereby reminds that the Exhibitor shall safekeeping his exhibits. The Exhibitor may be required to render related tariff to the Custom of the People's Republic of China for any missing exhibits.

14. Exempt Provisions

14.1 In case of any alternation of Exhibition time, Exhibition layout or adjustment of stand locations caused by Force Majeure or any events beyond the control of the Organizer, the Exhibitor shall not be entitled to terminate or cancel the provisions and put forward any requirements to the Organizer including claim for any damages arising therefrom.

14.2 The Organizer shall endeavor to take all measures to ensure the security for the Exhibition during the period of the stand construction, exhibition and stand dismantling. Unless due to his malevolence or serious negligence, the Organizer shall not bear any responsibilities for any losses caused by his employee, recommended transporter and recommended contractor. The Organizer shall not be responsible for any losses caused by the Exhibitor, visitor or any third parties. The Exhibitor meanwhile commits to the Organizer that he shall not request for any compensation for any exhibit or personal property losses caused by his employee, staff, visitor to the Exhibition or any third parties.

14.3 The Organizer shall not be responsible for any contacts or transaction outcomes between the Exhibitor and any other parties arising during the course of the Exhibition or because of the Exhibition.

15. Supplemental Provisions

15.1 The Applicants shall guarantee to carry out the exhibiting work in compliance with all provisions of Canton Fair, and fully accept Canton Fair Organizer's on-site inspection and supervision on the use and management of the stand. 15.2 The provisions shall be part of the participation contract signed by the Organizer and Exhibitors after the provisions come into force. Both parties agree the participation contract includes Participation Provision, Participation Application Form, Notice of Payment, The Exhibit Catalogue (International Pavilion) of the 138th Session of China Import and Export Fair., related additional and supplementary clauses. The aforesaid contents shall form an integral part of this contract and both parties shall be bound by it.

15.3 The formation and construction of the provisions are governed by the laws and regulations of the People's Republic of China.

15.4 All disputes arising from the execution of the Provisions shall be settled amicably through friendly negotiation. In case no settlement can be reached by negotiation, any party herein shall be authorized to submit the case to court having jurisdiction over the location of Exhibition for litigation solution. Chinese language and Law can be accepted in litigation.

15.5 In case of a conflict between this provision and any declarations, understandings, commitments made by both parties during any negotiations concerning the Exhibition, this provision shall prevail.

Place / Date _____ **Seal / Authorized Signature** _____